



**RATES FOR SERVICES
PROVIDED AT EXHIBITIONS HELD
AT EXPOCENTRE FAIRGROUNDS**

Enclosure # 1
to the General Terms of Participation
in Exhibitions Held at
Expocentre Fairgrounds

As of January 1, 2007

MOSCOW

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* Expocentre is hereinafter referred to as the Company.

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Approved by Order #13
of February 14, 2005
As amended on December 7, 2006,
and approved by Order # 115

B 1 0 0 0 0 EXHIBITION SPACE

B 1. 1 0 0 0 Exhibition space rental

Attention! Space rental covers:

1. organizational expenses;
2. costs of general indoor and outdoor lighting, heating and ventilation of indoor exhibition space;
3. security at the Fairgrounds and at all entry points;
4. general cleaning of exhibition area, pavilion aisles and outdoor area (excluding booth areas);
5. removal of garbage, packaging and construction waste from specially allocated places during the assembly, running and dismantling of the exhibition;
6. costs of passes to the Fairgrounds (Exhibitor passes) issued by the Company at the following rate:

- one pass per every 3 sq m of rented space for exhibitors renting up to 90 sq m;
- 30 passes plus one additional pass for every additional 6 sq m of rented space for exhibitors renting over 90 sq m.

At exhibitions organized and held by the Company, space rental covers:

- lighting of booth within the limits of 100 Watt of installed capacity per 1 sq m of rented space;
- publication of the exhibitor's business information in the Official Catalogue of the exhibition as per 12.4 of the present General Terms of Participation.

Attention! On the border with adjacent and opposite stands of other participants and in the outdoor area within 5 meters of other participants, acoustic/sound pressure is not to exceed 75 dB. Acoustic pressure level is measured with special equipment. Violation of this provision shall subject the offender to an immediate penalty (See PENALTIES Section).

Attention! The delivery of LCDs and plasma panels, high powered projection equipment, loud-speaker equipment, illuminating equipment, electronics and high frequency devices is to be approved by the Telecommunication Division of the Company (See APPROVAL OF DELIVERY Section).

Unapproved delivery of equipment to Expocentre Fairgrounds shall subject the offender to a penalty (See PENALTIES Section).

Attention! At double deck booths in pavilions and in temporary outdoor pavilions, installation of fire detectors is obligatory (See B 7.4).

B 1. 1 0 0 0 Exhibitions organized and held by the Company

B 1. 1. 1 0 0 indoor raw exhibition space

Basic rental rate shall be fixed for each exhibition

Notes to B 1.1.1:

1. The basic rental rate is fixed for linear indoor booths (one side open). The basic rental rate is adjusted by applying a ratio depending on booth location in a pavilion and booth configuration in case of a corner booth (two sides open), peninsular booth (three sides open) and island booth (all four sides open).

2. If the exhibition is simultaneously held in several pavilions, the basic rental rate is to be adjusted according to the quality of the pavilion.

3. In case of double deck booth, the upper level space rental rate makes up 50% of the basic rate, stipulated in the contract for participation.

B 1. 1. 2 0 0 indoor equipped exhibition space

Rental rate shall be fixed for each exhibition

B 1. 1. 3 0 0 outdoor exhibition space

Rental rate makes up 50% of the basic rental rate

Note to B 1.1.3: the outdoor exhibition space rental rate is adjusted by applying a ratio depending on booth configuration and location.

B 1. 1. 4 0 0 registration fee

Fee shall be fixed for each exhibition

Note to B 1.1.4: the exhibitor shall pay the registration fee fixed by the Company for each exhibition. The fee charged is to cover standard advertising and information costs. The registration fee shall not be refunded if the exhibitor cancels their participation.

EURO (excluding VAT)

B 1. 1. 5 0 0 insurance fee

1.50

Note to B 1.1.5: the exhibitor, at the exhibitor's own expense and via the Company that acts on behalf of the exhibitor, shall insure the space rented and acquire General Liability Insurance with OAO Capital Insurance (Capital Company). The exhibitor shall remit the money to pay insurance fee to the Company's account simultaneously with the exhibition space rental fee payment.

B 1. 2 0 0 0 Exhibitions held by other companies

Rental rate shall be fixed for each exhibition

B 3 0 0 0 0 STORAGE SPACE *RUB (excluding VAT)*
per 1 sq m per 24 hours

B 3. 1 0 0 0 Rent of storage space for up to one month:
B 3. 1. 1 0 0 indoor space **175.00**
B 3. 1. 2 0 0 outdoor space **105.00**

Note to B 3.1: rental of storage space for over one month shall be stipulated by a special Agreement.

RUB (excluding VAT)
for 24 hours

B 3. 2 0 0 0 Rent of a standard storage shelf for promotional and information publications, per shelf:
B 3. 2. 1 0 0 during the exhibition **360.00**
B 3. 2. 2 0 0 between exhibitions **180.00**

Note to B 3.2: dimensions of a standard storage shelf (WxHxD) are 100x80x60cm.

Note to B 3: 24 hours period is from 8:00 a.m. to 8:00 a.m. of the next day. Incomplete 24 hours shall be paid for as full.

B 4 0 0 0 0 OVERTIME

Attention! Working hours in pavilions and in the outdoor exhibition area during the assembly and dismantling periods shall be from 8:00 till 20:00. The exhibitor's staff will not be allowed to stay at the Fairgrounds and in pavilions at any other time. Overtime shall be extra charged. Calculation of payment shall be done on the basis of actual size of the rented space as per the following rates:

RUB (excluding VAT)
per 1 sq m of rented space per hour

B 4. 1 0 0 0 Overtime in pavilions:
B 4. 1. 1 0 0 up to 30 sq m **140.00**
B 4. 1. 2 0 0 from 31 sq m to 50 sq m **120.00**
B 4. 1. 3 0 0 from 51 sq m to 100 sq m **100.00**
B 4. 1. 4 0 0 from 101 sq m to 200 sq m **80.00**
B 4. 1. 5 0 0 from 201 sq m to 500 sq m **60.00**
B 4. 1. 6 0 0 over 501 sq m **40.00**
B 4. 2 0 0 0 Overtime outdoors:
B 4. 2. 1 0 0 up to 30 sq m **70.00**
B 4. 2. 2 0 0 from 31 sq m to 50 sq m **60.00**
B 4. 2. 3 0 0 from 51 sq m to 100 sq m **50.00**
B 4. 2. 4 0 0 from 101 sq m to 200 sq m **40.00**
B 4. 2. 5 0 0 from 201 sq m to 500 sq m **30.00**
B 4. 2. 6 0 0 over 501 sq m **20.00**

Attention! The assembly and dismantling periods shall be determined by an exhibition schedule or a Contract. In case of prolongation of these periods, every subsequent day shall be paid for according to the following rates:

RUB (excluding VAT)
per 1 sq m of rented space per day

B 4. 3 0 0 0 Prolongation of assembly and dismantling periods for exhibitor
B 4. 3. 1 0 0 in pavilions:
B 4. 3. 1. 1 0 up to 50 sq m **700.00**
B 4. 3. 1. 2 0 from 51 sq m to 100 sq m **600.00**
B 4. 3. 1. 3 0 from 101 sq m to 200 sq m **550.00**
B 4. 3. 1. 4 0 from 201 sq m to 500 sq m **450.00**
B 4. 3. 1. 5 0 over 501 sq m **400.00**
B 4. 3. 2 0 0 outdoors:
B 4. 3. 2. 1 0 up to 50 sq m **350.00**
B 4. 3. 2. 2 0 from 51 sq m to 100 sq m **300.00**
B 4. 3. 2. 3 0 from 101 sq m to 200 sq m **275.00**
B 4. 3. 2. 4 0 from 201 sq m to 500 sq m **225.00**
B 4. 3. 2. 5 0 over 501 sq m **200.00**

Attention! The exhibitor's vehicles shall be allowed to stay at the Fairgrounds for unloading and loading of exhibition equipment from 8:00 to 20:00 during the assembly and dismantling periods. Overtime shall be charged at the following rate:

	<i>RUB (excluding VAT)</i> <i>per hour</i>
B 4. 4 0 0 0 Overtime parking at the Fairgrounds	
B 4. 4. 1 0 0 passenger cars	150.00
B 4. 4. 2 0 0 trucks:	
B 4. 4. 2. 1 0 up to 5 meters long	250.00
B 4. 4. 2. 2 0 over 5 meters long	450.00
B 4. 4. 2. 3 0 semitrailer	1 100.00
B 4. 4. 2. 4 0 trailer	1 500.00

B 5 0 0 0 0 WASTE REMOVAL AND CLEANING SERVICES

	<i>RUB (excluding VAT)</i>
B 5. 2 0 0 0 One time cleaning, per one sq m:	
B 5. 2. 1 0 0 booth	17.50
B 5. 2. 2 0 0 second floor of double deck booth	26.50
	<i>RUB (excluding VAT)</i> <i>during the exhibition</i>
B 5. 2. 3 0 0 daily cleaning of booth	60.00
B 5. 2. 4 0 0 daily cleaning of second floor of double deck booth	90.00

Notes to B 5.2:

1. One time cleaning includes vacuum cleaning of the booth carpeting, emptying of waste bins and ash trays, removal of waste from the booth.
2. Cleaning is carried out from 18:00 to 20:00 the day before the exhibition opens; from 8:00 to 10:00 and from 18:00 to 20:00 during the exhibition.
3. The rate is established for 1 sq m of the rented space. Minimum order is 9 sq m.
4. This rate shall be also applicable to cleaning of premises mounted by the leaser (exhibitor) for holding of seminars, fashion shows, etc. In this case the time of cleaning shall be determined by the client.

	<i>RUB (excluding VAT)</i>
B 5. 3 0 0 0 Additional services:	
B 5. 3. 1 0 0 cleaning of hard flooring (laminated flooring, ceramic tiles, etc.), per 1 sq m	26.50
B 5. 3. 2 0 0 cleaning of display cases (glass surfaces only), per 1 sq m	52.50
B 5. 3. 3 0 0 janitorial service during the day, per 1 sq m	5.00

Note to B 5.3.3: the service includes emptying of ash trays and waste bins three times a day.

B 5. 3. 4 0 0 removal of waste produced during demonstration of exhibits, per one 150 litre container	265.00
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Note to B 5.3.4: the service includes sweeping of sawdust, shavings, etc. into a container and transportation to a waste disposal area.

Notes to B 5.2 and B 5.3.1 – 5.3.4: the last day of application for cleaning services shall be three days prior to the start of the assembly period. Orders received later shall be accepted only if service is still available. The rates shall be increased according to the following ratio (B 5.0.1):

	<i>ratio</i>
B 5. 0. 1 0 0 late application for cleaning services	1.20
	<i>RUB (excluding VAT)</i>
B 5. 3. 5 0 0 removal of carpeting from pavilion and disposal of carpeting, per 1 sq m	35.00
B 5. 3. 6 0 0 calling a janitor for one time cleaning, 1 call	450.00

Note to B 5.3.6: calling a janitor for one time cleaning means a call of a janitor for an urgent cleaning and removal of waste produced during promotional events held at booth, and/or breakdown of exhibits, equipment, etc. In this case the cleaning service is provided on the following basis: an area of 30 sq m and less – 1 (one) janitor; from 31 sq m to 100 sq m – 2 (two) janitors; over 100 sq m – 3 (three) janitors per 100 sq m and 1 (one) janitor per each additional 50 sq m.

B 6 0 0 0 0 PERSONNEL

	<i>RUB (excluding VAT) per:</i>		
	<i>1 hour</i>	<i>4 hours</i>	<i>8 hours</i>
	1	2	3
B 6. 1 0 0 0 Interpreters:			
B 6. 1. 1 0 0 consecutive interpretation (business talks):			
B 6. 1. 1. 1 major European languages	1 200.00	3 600.00	6 000.00
B 6. 1. 1. 2 oriental and rare languages	1 400.00	4 200.00	7 000.00
B 6. 1. 1. 3 two languages	1 700.00	5 100.00	8 500.00

	<i>RUB (excluding VAT)</i> <i>per 1 hour</i>	
B 6. 1. 2 0 0 consecutive interpretation (lectures, presentations, etc.): major European, oriental and rare languages	2 800.00	

Note to B 6.1.2: the rate covers an interpreter's preparation time.

Note to B 6.1.1 and B 6.1.2: minimal time of the interpreting services is two hours.

B 6. 1. 3 0 0 simultaneous interpretation: major European, oriental and rare languages, per booth	8 800.00
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Note to B 6.1.3: the service shall be provided on the 'per booth' basis, which means the work of at least two specified language interpreters. The rate covers a service of two interpreters.

Note to B 6.1: major European languages are English, German, French, Italian and Spanish.

		RUB (excluding VAT) per:		
		1 hour	4 hours	8 hours
		1	2	3
B 6. 2	0 0	Receptionist at events	320.00	960.00 1 600.00
B 6. 3	0 0	Cloakroom attendant		960.00 1 600.00

Note to B 6.3:

- The cloakroom attendant service shall be provided on the following basis: 1 cloakroom attendant per 350 items.
- In case the service lasts more than 4 hours, the minimum order is 2 cloakroom attendants.

		RUB (excluding VAT) per:		
		1 hour	4 hours	8 hours
		1	2	3
B 6. 4	0 0	Skilled workers of various professions	420.00	1 260.00 2 100.00
<i>RUB (excluding VAT)</i>				
B 6. 5	0 0 0	Assistant booth attendant, per 1 day:		
B 6. 5. 1	0 0	bilingual		2 500.00
B 6. 5. 2	0 0	only Russian-speaking		2 100.00

Note to B 6.5: the service includes maintaining the cleanness of a booth during the day; removing waste; preparing and serving snacks and drinks; washing the dishes; buying food; doing duty at the booth while the exhibitor or the staff are not there; communicating with the Company's representatives, etc.

B 6. 6	0 0 0	Booth attendant, per day		1 600.00
B 6. 7	0 0 0	Model, per day		3 500.00
B 6. 8	0 0 0	Distributor of promotional materials, per day		1 200.00
B 6. 12	0 0 0	Electrician:		
B 6. 12. 1	0 0	trouble-shooting, per call		900.00
B 6. 12. 2	0 0	repairs, per hour		900.00
B 6. 13	0 0 0	Plumber:		
B 6. 13. 1	0 0	trouble-shooting, per call		900.00
B 6. 13. 2	0 0	repairs, per hour		900.00

Note to B 6.12.2 and B 6.13.2: the service is free of charge if malfunction occurs through the Company's fault.

B 6. 14	0 0 0	Welder, per hour		1 400.00
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Note to B 6.14: the rate includes utilized materials.

B 6. 15	0 0 0	Communications technician, per call		900.00
B 6. 16	0 0 0	Computer aid:		
B 6. 16. 1	0 0	one call		900.00
B 6. 16. 2	0 0	one day		3 500.00

				RUB (excluding VAT)
B 6. 17	0 0 0	Audio/video equipment technician, per call		900.00
B 6. 18	0 0 0	Audio/video equipment operator, per day		3 500.00
B 6. 19	0 0 0	Sound engineer, per day		3 500.00
B 6. 9	0 0 0	Data input operator, 1 day		3 500.00

Note to B 6.2, B 6.3, 6.4, 6.5 – 6.7, 6.16.2, 6.18 and 6.19: overtime shall be paid according to the rates stipulated in B 6.20:

				RUB (excluding VAT) per hour
B 6. 20	0 0 0	Overtime		
B 6. 20.1	0 0	first 2 extra hours, per hour		650.00
B 6. 20.2	0 0	subsequent extra hours, per hour		880.00

Notes to B 6:

- 1 (one) day means working hours from 10:00 to 18:00 during the exhibition.
- 1 (one) call means a call of a specialist for technical consultation.
- Incomplete hour shall be paid as complete.
- The last day of application for personnel services shall be 3 days prior to the beginning of the exhibition. Orders received later shall be accepted only if service is still available. In that case the rates shall be increased according to the ratio indicated in B 6.0.1:

				ratio
B 6. 0. 1	0 0	late application for personnel services		2.00

B 7 0 0 0 0 ELECTRICAL WORK, PLUMBING AND OTHER WORK AND MATERIALS

				RUB (excluding VAT) for the duration of the exhibition
B 7. 1	0 0 0	Electrical work and electric power		
B 7. 1. 1	0 0	Power source for connection of exhibits and non-standard lighting, per connection with installed capacity:		
B 7. 1. 1. 1	0	up to 10 kW		5 600.00
B 7. 1. 1. 2	0	up to 20 kW		10 500.00
B 7. 1. 1. 3	0	up to 30 kW		14 000.00
B 7. 1. 1. 4	0	up to 50 kW		19 500.00
B 7. 1. 1. 5	0	up to 75 kW		24 500.00
B 7. 1. 1. 6	0	up to 100 kW		35 000.00
B 7. 1. 1. 7	0	over 100 kW		47 500.00

Notes to B 7.1.1:

- Rates shall be applied at exhibitions held by both the Company and third party companies.
- Rates cover power consumption.

				<i>RUB (excluding VAT)</i>
				<i>for the duration of the exhibition</i>
B 7. 1. 2 0 0	Power source for connection of standard lighting equipment, per connection:			
B 7. 1. 2. 1 0	up to 2 kW			5 800.00
B 7. 1. 2. 2 0	up to 5 kW			7 600.00
B 7. 1. 2. 3 0	up to 10 kW			9 800.00
B 7. 1. 2. 4 0	up to 15 kW			12 500.00
B 7. 1. 2. 5 0	up to 20 kW			15 000.00
B 7. 1. 2. 6 0	over 20 kW			15 800.00

Notes to B 7.1.2:

1. Rates shall be applied to trade fairs held by third party companies.
2. Each rate covers power consumption.

B 7. 1. 4 0 0	Power source for connection of advertising structure of up to 1 kW capacity, per connection	2 500.00
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Note to B 7.1.4: rate covers power consumption.

B 7. 1. 5 0 0	Rent of power cable, per 1 m	
B 7. 1. 5. 1 0	1.5, 2.5, 4 and 6 sq mm	53.00
B 7. 1. 5. 2 0	10, 16 and 25 sq mm	140.00
B 7. 1. 5. 3 0	35 and 50 sq mm	350.00
B 7. 1. 5. 4 0	over 70 sq mm	700.00
B 7. 1. 6 0 0	Rent of switchboard, each	3 500.00

Attention! In case a reinstallation of electrical equipment is caused by the customer's inaccurate information on installed capacity of equipment, rates of connection to a power source shall be calculated using the following ratio:

B 7. 1. 0. 1 0	Reinstallation of electrical equipment	<i>ratio</i> 2.00
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Note to B 7.1: in case of loss or damage to the power supply system, pavilion equipment or other property of the Company caused by the customer's inaccurate information on the installed equipment, the customer shall compensate the Company for the losses and damages.

				<i>RUB (excluding VAT)</i>
				<i>for the duration of the exhibition</i>
B 7. 2 0 0 0	Plumbing services and materials			
B 7. 2. 1 0 0	Connection of the exhibitor's kitchen and other equipment to plumbing system, per connection			
B 7. 2. 1. 1 0	on the pavilion floor level			9 450.00
B 7. 2. 1. 2 0	on the 2nd level (double deck booths)			10 850.00
B 7. 2. 2 0 0	Outdoor connection to the main, per connection			1 250.00
B 7. 2. 3 0 0	Laying of pipes for connection of exhibits and equipment to the water mains in the outdoor area, per 1 m			700.00

				<i>RUB (excluding VAT)</i>
				<i>for the duration of the exhibition</i>
B 7. 2. 4 0 0	Rent of a plumbing device for filling/dischage of tubs, pools or other types of reservoirs, up to 1 m³, each:			
B 7. 2. 4. 1 0	in pavilion			3 500.00
B 7. 2. 4. 2 0	outdoors			4 750.00
B 7. 2. 5 0 0	Rent of a plumbing device for filling/dischage of tubs, pools or other types of reservoirs, over 1 m³, each:			
B 7. 2. 5. 1 0	in pavilion			4 750.00
B 7. 2. 5. 2 0	outdoors			5 950.00

Note to B 7.2: the rates cover costs of water consumption and sewage.

B 7. 3 0 0 0	Compressed air	
B 7. 3. 1 0 0	Connection to the air main with air consumption, per connection:	
B 7. 3. 1. 1 0	up to 30 m ³ per hour	9 450.00
B 7. 3. 1. 2 0	over 30 m ³ per hour	13 300.00

Note to B 7.3: the rates include costs of compressed air supply.

Attention! In accordance with the existing standards, fire detectors are mandatory for double deck booths in pavilions and for temporary outdoor pavilions. The exhibitor whose booth is equipped with the detector shall bear full responsibility for damage/ loss of the detector at the rate of its market value.

B 7. 4 0 0 0	Rent of a fire detector, each	3 150.00
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Note to B 7.4: the rate covers installation expenses.

				<i>RUB (excluding VAT)</i>
B 7. 5 0 0 0	Installation equipment, per hour			
B 7. 5. 1 0 0	Hydraulic elevator (h = up to 12m)			2 450.00
B 7. 5. 2 0 0	Construction tower (h = up to 7 m)			875.00

B 8 0 0 0 0 TELECOMMUNICATIONS

				<i>RUB (excluding VAT)</i>
				<i>for the duration of the exhibition</i>
B 8. 1 0 0 0	Telephone communication			
B 8. 1. 1 0 0	Installation of a telephone, each			2 450.00
B 8. 1. 2 0 0	Installation of a fax machine, each			3 150.00

Notes to B 8.1.1 and B 8.1.2:

1. The rate covers costs of local telephone calls. Long distance domestic and international calls shall be paid for in cash at the Exposervice desk on the last day of the exhibition.
2. The rate covers installation costs and utilized materials.

	<i>RUB (excluding VAT)</i>
B 8. 1. 3 0 0	Re-installation of a telephone within rented booth, each 875.00
B 8. 1. 3. 1 0	Installation of a coupled telephone set or fax machine, each 1 050.00
B 8. 1. 4 0 0	Sending a fax using service... fax machines, per page:
B 8. 1. 4. 1 0	Moscow 20.00
B 8. 1. 4. 2 0	Russia 30.00
B 8. 1. 4. 3 0	Europe 50.00
B 8. 1. 4. 4 0	other regions 80.00
B 8. 1. 5 0 0	Tariffs for telephone calls, per minute:
B 8. 1. 5. 1 0	long distance domestic calls:
B 8. 1. 5. 1. 1	Moscow region and to St. Petersburg 2.00
B 8. 1. 5. 1. 2	from 101 to 600 km 3.00
B 8. 1. 5. 1. 3	from 601 to 3 000 km 4.00
B 8. 1. 5. 1. 4	from 3 001 km and farther 5.00
B 8. 1. 5. 2 0	international calls:
B 8. 1. 5. 2. 1	Europe 1 10.81
B 8. 1. 5. 2. 2	Europe 2, Europe – mobile phones 12.07
B 8. 1. 5. 2. 3	America 1 15.70
B 8. 1. 5. 2. 4	America 2 31.27
B 8. 1. 5. 2. 5	Asia 1 23.67
B 8. 1. 5. 2. 6	Asia 2 36.11
B 8. 1. 5. 2. 7	Africa 34.06
B 8. 1. 5. 2. 8	Australia, Oceania 28.50
B 8. 1. 5. 2. 9	Ukraine 7.57
B 8. 1. 5. 2. 10	Byelorussia 8.90
B 8. 1. 5. 2. 11	Moldova 8.64
B 8. 1. 5. 2. 12	Kazakhstan, Uzbekistan, Tadjikistan, Kirghizia, Turkmenistan 9.66
B 8. 1. 5. 2. 13	Azerbaijan, Armenia, Georgia, Nagorny Karabakh 12.88
B 8. 1. 5. 2. 14	Inmarsat Satellite System 250.00
B 8. 1. 5. 2. 15	other satellite systems 200.00
<i>Attention! The Exposervice Firm of the Company sells phone cards of OAO MGTS (Moscow City Telephone Net Company)</i>	
	one card of 600-unit capacity 140.00
	one card of 1 500-unit capacity 250.00
	one card of 3 000-unit capacity 370.00
B 8. 1. 6 0 0	Itemized telephone bill 175.00

	<i>RUB (excluding VAT)</i>
B 8. 2 0 0 0	ISDN EXPOCENTRE/COMSTAR (Euro-ISDN, Q.931 subscriber signaling):
B 8. 2. 1 0 0	rent of a BRA (Basic Rate Access) line with a terminating connector for the customer's equipment:
B 8. 2. 1. 1 0	per line 28 000.00
B 8. 2. 1. 2 0	per two lines in one outlet 38 500.00
B 8. 2. 1. 3 0	per three lines in one outlet 45 500.00
<i>Note to B 8.2.1: BRA (Basic Rate Access) is arranged on basic speed (twin-wire copper line); provides the customer with two bearer channels (64 Kbps each – B-channels) and one signaling channel (16 Kbps – D-channel); is marked as 2B+D. The customer is provided with the digital S-interface (RJ45 socket).</i>	
B 8. 2. 2 0 0	rent of a BRA (Basic Rate Access) line with a terminating connector for the customer's equipment, per line 52 500.00
<i>Note to B 8.2.2: PRA (Primary Rate Access) is arranged on primary speed (digital flow 2.048 Mbps); provides the customer with 30-bearer channels (B-channels 64-Kbps each) and one signaling channel (D-channel 64 Kbps); is marked as 30B+D. The customer is provided with the physical interface G.703.</i>	
B 8. 2. 3 0 0	Assignment of additional numbers for ISDN line, per 1 number 7 000.00
<i>Note to B 8.2.3: one main number is assigned per one rented BRA or PRA line. Up to seven additional numbers may be assigned to BRA line. Up to 30 additional numbers may be assigned to PRA line.</i>	
	<i>USD (excluding VAT)</i>
	<i>per minute</i>
B 8. 2. 4 0 0	Tariffs for ISDN per each B-channel of BRA and PRA lines:
B 8. 2. 4. 1 0	local (Moscow) 0.10
B 8. 2. 4. 2 0	long distance: 1.20
B 8. 2. 4. 3 0	St. Petersburg (code 881232) 0.30
B 8. 2. 4. 4 0	international:
B 8. 2. 4. 4. 1	Europe 1.90
B 8. 2. 4. 4. 2	other countries 3.20
B 8. 2. 4. 4. 3	Inmarsat 8.00
	<i>RUB (excluding VAT)</i>
	<i>for the duration of the exhibition</i>
B 8. 3 0 0 0	INTERNET access:
B 8. 3. 1 0 0	unlimited access with speed up to:
B 8. 3. 1. 1 0	64 Kbps 3 500.00
B 8. 3. 1. 2 0	128 Kbps 6 200.00
B 8. 3. 1. 3 0	256 Kbps 11 100.00
B 8. 3. 1. 4 0	512 Kbps 17 800.00

	<i>RUB (excluding VAT)</i> <i>for the duration of the exhibition</i>
B 8. 3. 1. 5 0 1024 Kbps	25 000.00
B 8. 3. 1. 6 0 2048 Kbps	30 000.00

Notes to B 8.3.1:

1. Internet access is provided via the exhibition's Ethernet (port 10 Base-T).
2. The customer is provided with a RJ-45 socket.
3. The rate covers one IP address.
4. Network equipment shall be ordered additionally.
5. The maximum allowable time of Internet unavailability during the exhibition is 2 hours.

B 8. 3. 2 0 0 additional IP address	700.00
B 8. 3. 4 0 0 mounting of a local structured cabling system of the customer's booth, per one port	1 000.00

	<i>RUB (excluding VAT) per</i> <i>15 min. 1 hour</i>	
B 8. 3. 6 0 0 unlimited Internet access from specially allocated places	50.00	175.00

Note to B 8.3.6: access points are located in the Exposervice premises.

B 8. 3. 7 0 0 unlimited wireless Internet access (Wi-Fi)	50.00	175.00
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Note to B 8.3.7: information on Wi-Fi hotspots and access codes can be obtained in Exposervice.

B 8. 4 0 0 0 Communication lines:

	<i>RUB (excluding VAT)</i> <i>for the duration of the exhibition</i>	
B 8. 4. 1 0 0 High-speed channels connecting a public network operator working at Expocentre Fairgrounds and the customer's booth:		
B 8. 4. 1. 1 0 64 Kbps	17 500.00	
B 8. 4. 1. 2 0 128 Kbps	19 250.00	
B 8. 4. 1. 3 0 256 Kbps	24 500.00	
B 8. 4. 1. 4 0 512 Kbps	31 500.00	
B 8. 4. 1. 5 0 1024 Kbps	38 500.00	
B 8. 4. 1. 6 0 2048 Kbps	45 500.00	
B 8. 4. 1. 7 0 10/100 Mbps (Ethernet)	87 500.00	

	<i>RUB (excluding VAT)</i> <i>for the duration of the exhibition</i>	
B 8. 4. 2 0 0 Local high-speed channels connecting pavilions or halls:		
B 8. 4. 2. 1 0 64 Kbps		9 450.00
B 8. 4. 2. 2 0 128 Kbps		9 450.00
B 8. 4. 2. 3 0 256 Kbps		9 450.00
B 8. 4. 2. 4 0 2048 Kbps		11 900.00
B 8. 4. 2. 5 0 10/100 Mbps (Ethernet)		28 000.00
B 8. 4. 3 0 0 Local physical lines within one or two adjoining halls:		
B 8. 4. 3. 1 0 twisted pair cable		7 000.00
B 8. 4. 3. 2 0 category 5 twisted pair cable		8 400.00
B 8. 4. 3. 3 0 single-mode optical fibre cable		10 500.00
B 8. 4. 3. 4 0 multi-mode optical fibre cable		18 900.00
B 8. 4. 4 0 0 Local physical lines between pavilions:		
B 8. 4. 4. 1 0 twisted pair cable		7 000.00
B 8. 4. 4. 2 0 single-mode optical fibre cable		10 500.00
B 8. 4. 4. 3 0 multi-mode optical fibre cable		18 900.00
B 8. 4. 4. 4 0 optical fibre connecting a public network operator working at Expocentre Fairgrounds and the customer's booth:		
B 8. 4. 4. 4. 1 single-mode cable		52 500.00
B 8. 4. 4. 4. 2 multi-mode cable		99 750.00
B 8. 4. 5 0 0 High-speed ATM connections (STM 1):		
B 8. 4. 5. 1 0 between pavilions and halls		35 000.00
B 8. 4. 5. 2 0 between a public network operator working at Expocentr Fairgrounds and the customer's booth		78 750.00
B 8. 4. 6 0 0 Virtual channels:		
B 8. 4. 6. 1 0 CBR PCR, per every 2 Mbps		2 450.00
B 8. 4. 6. 2 0 VBR PCR, per every 2 Mbps		1 750.00

Notes to B 8.4:

1. High-speed communication channels and physical circuits connecting a public network operator working at Expocentr• Fairgrounds and the customer's POP shall be ordered from a corresponding operator.

2. The service is rendered only if the technology is still available at the time of the order registration.

B 8. 5 0 0 0 Rent of active equipment:		
B 8. 5. 1 0 0 Ethernet router		11 900.00
B 8. 5. 2 0 0 Ethernet hub		1 225.00
B 8. 5. 3 0 0 Ethernet network card		700.00
B 8. 6 0 0 0 Rent of a portable radio station		2 450.00

Attention! Cancellation of ordered service shall be charged at the following ratio:

	<i>ratio</i>
B 8. 0. 1 0 0 Cancellation of the order less than:	
B 8. 0. 1. 1 0 72 hours before the exhibition opening	0.20
B 8. 0. 1. 2 0 48 hours before the exhibition opening	1.00

Notes to B 8:

1. Connection of telecommunication equipment to the rented line for rendering services to third parties shall be prohibited. The infringement leads to a penalty and disconnection of the line. The line shall be re-connected after the penalty is paid.
2. Laying of communication cables between booths by the exhibitor's own means shall be prohibited. The infringement leads to a penalty.
3. Unlicensed broadcasting or operation on unauthorized frequencies as well as unlicensed importation and use of radio electronic and high-frequency devices shall be prohibited. The infringement leads to a penalty.
4. Loss of or damage to equipment rented from the Company shall subject the customer to a penalty.
5. See the PENALTIES Section.

B 9 0 0 0 0 PRESENTATION EQUIPMENT AND RELATED SERVICES

**B 9. 2 0 0 0 Audio/video and projection equipment
at the customer's booth:**

	<i>RUB (excluding VAT) per day</i>
B 9. 2. 1 0 0 Portable sound amplifier:	
B 9. 2. 1. 1 0 with a wire microphone	3 500.00
B 9. 2. 1. 2 0 with a wireless microphone	4 725.00

	<i>RUB (excluding VAT)</i>	
	<i>per day</i>	
B 9. 2. 2 0 0 Professional sound amplifier:		
B 9. 2. 2. 1 0 with two wire microphones	7 000.00	
B 9. 2. 2. 2 0 with a wireless microphone	8 050.00	
B 9. 2. 3 0 0 Additional microphone:		
B 9. 2. 3. 1 0 wire	350.00	
B 9. 2. 3. 2 0 wireless	1 050.00	
B 9. 2. 4 0 0 Multimedia digital LCD projector	10 500.00	
B 9. 2. 6 0 0 TV set		
B 9. 2. 6. 1 0 21"	700.00	
B 9. 2. 6. 2 0 29"	1 400.00	
B 9. 2. 7 0 0 VHS-player	700.00	
B 9. 2. 8 0 0 DVD-player	1 050.00	
B 9. 2. 9 0 0 TV/VHS combo	1 050.00	
B 9. 2. 10 0 0 Document camera	2 450.00	
B 9. 2. 11 0 0 Overhead projector	2 450.00	
B 9. 2. 12 0 0 Slide projector	2 450.00	
B 9. 2. 13 0 0 Screen	1 225.00	
B 9. 2. 14 0 0 Laser pointer	245.00	
B 9. 2. 15 0 0 Marker board	1 225.00	
B 9. 2. 16 0 0 Flip-chart	525.00	
B 9. 2. 17 0 0 Cassette deck	1 400.00	
B 9. 2. 18 0 0 CD-player	1 400.00	
B 9. 2. 19 0 0 Music center	2 450.00	
B 9. 2. 20 0 0 Video signal distributor from one source to several users	700.00	
B 9. 2. 21 0 0 Accessories for audio/video equipment, each	350.00	
B 9. 2. 22 0 0 PC:		
B 9. 2. 22.1 0 system unit	1 925.00	
B 9. 2. 22.2 0 TFT monitor	1 925.00	
B 9. 2. 22.6 0 b/w laser printer (A4)	700.00	
B 9. 2. 22.7 0 color inkjet printer (A4)	1 225.00	

Notes to B 9.2:

1. One day is understood as one 8-hour working day.
2. The customer shall bear full responsibility for loss or damage to the equipment rented from the Company. In case of loss or damage to the rented equipment, the customer shall compensate the Company for it at the rate of the market value of the damaged or lost equipment.

Attention! Late orders (made during the exhibition including the opening day) for equipment mentioned in B 9.2 shall be performed only if the technology is still available at the time of the order registration. The rate for the first day of rent shall be calculated according to the following ratio:

	<i>ratio</i>
B 9. 0. 2 0 0 Application during the exhibition, for the first day of rent	1.20

RUB (excluding VAT)

B 9. 5 0 0 0 Processing of the customer's video recording:		
B 9. 5. 1 0 0 re-recording of video reels, per one minute of record	35.00	
B 9. 5. 2 0 0 transcoding of the customer's video materials, PAL <-> SECAM <-> NTSC, per one minute of recording	245.00	

Note to B 9.4 and B 9.5: the recording is made to the customer's medium.

Attention! In case of cancellation of the ordered service, the customer shall pay for it at the following ratio:

	<i>ratio</i>
B 9. 0. 3 0 0 Cancellation of order less than 24 hours before the exhibition opening	0.20

B 10 0 0 0 0 SIMULTANEOUS INTERPRETATION SYSTEMS

RUB (excluding VAT) per

4 hours 8 hours

1	2
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B 10.1 0 0 0 Simultaneous interpretation system:			
B 10.1. 1 0 one language (basic language plus one foreign language)	12 950.00	15 050.00	
B 10.1. 2 0 two languages (basic language plus two foreign languages)	17 150.00	19 950.00	
B 10.1. 3 0 three languages (basic language plus three foreign languages)	21 000.00	24 500.00	
B 10.1. 4 0 rent of receiver with head phones, per set	105.00	122.50	

Notes to B 10.1.4:

1. Receivers and head phones shall be handed over to the event organizer against receipt. The event organizer shall bear full responsibility for the loss or damage to the equipment rented from the Company. In case of damage or loss of the rented equipment, penalty shall be imposed on the organizer (See PENALTIES Section).
2. The organizer shall be responsible for distribution (return) of receivers and head phones among event participants.

Notes to B 10.1:

1. Minimal renting time is 4 hours.
2. Incomplete 4 or 8 hours shall be paid as full.
3. The public address system shall be ordered separately from the simultaneous interpretation system.
4. The organizer may hire his own interpreters or use the Company's services as per B 6.1.1.

B 11 0 0 0 0 ADVERTISING ON TV, RADIO, IN PROFESSIONAL AND MASS MEDIA

B 11.1 0 0 0 Advertising on national TV

B 11.1. 1 0 0 production and broadcasting of video about the customer's participation in the exhibition

B 11.2 0 0 0 Advertising on Moscow and Russian radio

B 11.2. 1 0 0 distribution of radio advertisements

B 11.3 0 0 0 Advertising in Russian professional magazines, professional and national newspapers

actual expenses

B 12 0 0 0 0 ADVERTISING AT EXPOCENTRE FAIRGROUNDS

B 12.1 0 0 0 Video advertising

RUB (excluding VAT)

B 12.1. 1 0 0 Digital editing of the customer's video for demonstration in the Exhibition Information and Advertising System (EIAS), per hour of the editing time

1 050.00

Note to B 12.1.1: incomplete hour shall be paid for as full.

Attention! During trade fairs, the Company operates the Exhibition Information and Advertising System (EIAS), a network of 50 centrally controlled plasma display panels (42"-50") and 20 interactive information terminals located in the most popular places of all exhibition halls.

B 12.1. 2 0 0 Presentation of the customer's video on EIAS plasma panels, per one 15-second demonstration

B 12.1. 2. 1 0 at one point **13.50**

B 12.1. 2. 2 0 at 2 – 4 points **11.50**

B 12.1. 2. 3 0 at 5 – 8 points **9.00**

B 12.1. 2. 4 0 at 9 – 14 points **7.00**

B 12.1. 2. 5 0 at 15 – 29 points **6.50**

B 12.1. 2. 6 0 at 30 and more points **4.50**

Notes to B 12.1.2:

1. The length of a paid presentation is 15 seconds.

2. Possible number of presentations at each point during the working day is 50, 100, 150 and 200 times.

3. Minimum order is 50 presentations a day.

B 12.1. 3 0 0 Rent of EIAS plasma panels for exclusive non-stop presentation of the customer's advertising:

B 12.1. 3. 1 0 one plasma panel: *RUB (excluding VAT)*

B 12.1. 3. 1. 1 one day **10 500.00**

B 12.1. 3. 1. 2 during the whole exhibition period **28 000.00**

B 12.1. 3. 2 0 one point consisting of four plasma panels:

B 12.1. 3. 2. 1 one day **17 500.00**

B 12.1. 3. 2. 2 during the whole exhibition period **52 500.00**

B 12.1. 3. 3 0 one point consisting of eight plasma panels:

B 12.1. 3. 3. 1 one day **28 000.00**

B 12.1. 3. 3. 2 during the whole exhibition period **87 500.00**

B 12.1. 4 0 0 Production and placing of the customer's personal advertising page in EIAS interactive terminals, per page during the whole exhibition period **1 750.00**

B 12.1. 5 0 0 Placing of the customer's color logo in the search system of EIAS interactive terminals, per logo **350.00**

B 12.1. 6 0 0 Rent of an interactive terminal for the customer's information, per terminal during the whole exhibition period **4 200.00**

B 12.1. 7 0 0 Formatting of the customer's information for demonstration in EIAS interactive terminals *actual expenses*

Note to B 12.1.6 and B 12.1.7: the service is rendered at trade fairs held by third party companies.

RUB (excluding VAT)

B 12.2 0 0 0 Audio advertising

B 12.2. 1 0 0 Sound recording to the customer's medium:

B 12.2. 1. 1 0 Announcement, up to 30 sec **1 225.00**

B 12.2. 1. 2 0 Announcement and background music, up to 30 sec **1 925.00**

B 12.2. 1. 3 0 Music for fashion and other types of shows, up to 30 sec **70.00**

B 12.2. 2 0 0 Broadcasting of advertisements and background music:

B 12.2. 2. 1 0 background music in one pavilion, per hour **700.00**

B 12.2. 2. 2 0 outdoor advertising up to 30 sec long, per broadcast **700.00**

B 12.2. 2. 3 0 indoor advertising up to 30 sec long, per broadcast **525.00**

Note to B 12.2.2: the customer shall provide a sound recording of a standard quality.

				<i>RUB (excluding VAT)</i> <i>for the duration of the exhibition</i>
B 12.3	0	0	0	Outdoor advertising
B 12.3.	1	0	0	Rent of space on outside walls and roofs of pavilions, per 1 sq m
				1 400.00
B 12.3.	2	0	0	Rent of space on inside walls and structures of pavilions, per 1 sq m
				1 050.00

Notes to B 12.3.1 and B 12.3.2:

1. There are technological limitations for types and sizes of billboards.
2. Mounting of billboards shall be charged separately.

B 12.3.	3	0	0	Rent of the Company's advertising structure for the exhibitor's outdoor advertising, per 1 sq m
				2 450.00

Note to B 12.3.3: there are technological limitations for types and sizes of billboards.

B 12.3.	5	0	0	Production, mounting and rent of one TRIVISION display area
B 12.3.	5.	1	0	6.00 x 4.00 m
				70 000.00
B 12.3.	5.	2	0	6.00 x 3.00 m
				52 500.00
B 12.3.	6	0	0	Banners:
B 12.3.	6.	1.	1	manufacture of banner, per 1 sq m
				525.00
B 12.3.	6.	1.	2	manufacture of banner net, per 1 sq m
				600.00
B 12.3.	6.	2.	1	installation of banner or banner net on stand, per 1 sq m
				175.00
B 12.3.	6.	2.	2	elevated mounting of banner or banner net, per 1 sq m
				350.00
B 12.3.	6.	2.	3	single layout manufacture
				1 750.00
B 12.4	0	0	0	Installation permit for the customer's advertising at Expocentre Fairgrounds:
B 12.4.	1	0	0	folding sign stand ("shtender"), each
				3 150.00

Notes to B 12.4.1:

1. Location of the folding sign stand ("shtender") shall be determined by the customer and approved by the Exhibition Management.
2. The Company bears no responsibility for the safety of the folding sign stand.

B 12.4.	2	0	0	blimps and balloons, each
B 12.4.	2.	1	0	helium blimp
				12 250.00
B 12.4.	2.	2	0	heat balloon
				24 500.00

Note to B 12.4.2: balloon/blimp location shall be determined by the Company.

B 12.4.	3	0	0	advertising construction, each
				17 500.00

Notes to B 12.4.3:

1. Advertising structure is a structure/device not larger than 2.00 x 2.00 m.
2. Location of an advertising structure shall be determined by the Company.
3. See B 7 for rates for electric power, water and compressed air connection.

				<i>RUB (excluding VAT)</i> <i>for the duration of the exhibition</i>
B 12.4.	4	0	0	inflatables, aerodynamic or similar advertising structure, per 1 sq m
				1 250.00

Notes to B 12.4.4:

1. Some constructions may be rejected due to technological reasons.
2. Mounting space shall be provided if facilities are available.
3. The Company shall bear no responsibility for the safety of the construction.
4. See B 7 for rates for electric power, water and compressed air connection.

B 12.4.	5	0	0	Stickers:
B 12.4.	5.	1	0	in one pavilion
				7 000.00
B 12.4.	5.	2	0	outdoors
				7 000.00

Note to B 12.4.5: sticker locations shall be determined by the customer and approved by the Company.

				<i>RUB (excluding VAT)</i>
B 12.5	0	0	0	Permit to carry out promotional campaigns within the framework of the exhibition, per event
				7 000.00
B 12.6	0	0	0	Advertising space on visitor registration badge, per ad
B 12.6.	1	0	0	one color on one side
				5.50
B 12.6.	2	0	0	one color on two sides
				7.00
B 12.6.	3	0	0	multicolored on one side
				16.00
B 12.6.	4	0	0	multicolored on two sides
				23.00

Note to B 12.6: advertising space is a space on a badge for a logo or other kind of promotional information. Size of advertising space shall be coordinated with the customer.

Attention! Advertising space may be ordered by a non-participating company. In this case the rates are calculated according to the following ratio:

B 12.0.	1	0	0	advertising space for a non-participating company
				1.50

				<i>RUB (excluding VAT)</i> <i>for the duration of the exhibition</i>
B 12.8	0	0	0	Rent of a standard counter for distribution of information and promotional materials
B 12.8.	1	0	0	in the visitor registration area
				17 500.00
B 12.8.	2	0	0	in a pavilion
				15 750.00
B 12.9	0	0	0	Distribution of information and promotional materials, per pc:
B 12.9.	1	0	0	from the visitor registration counter
				2.00
B 12.9.	2	0	0	from an information booth in a pavilion
				1.00

Attention! A non-participating company may also distribute its information and promotional materials. In this case the rates are calculated according to the following ratio:

	ratio
B 12.0. 2 0 0 distribution of promotional/information materials for a non-participating company	1.50
B 13 0 0 0 0 ADVERTISING AND INFORMATION IN THE COMPANY'S PUBLICATIONS, OFFICIAL CATALOGUES, EXHIBITION GUIDES AND WEBSITE	
B 13.1 0 0 0 EXPOCENTRE: Review	<i>RUB (excluding VAT)</i>
B 13.1. 1 0 0 b/w 12 x 18 cm page	3 500.00
B 13.1. 2 0 0 color 12 x 18 cm 2nd cover page	5 250.00
B 13.1. 3 0 0 color 12 x 18 cm 3rd cover page	7 000.00
B 13.1. 4 0 0 color 12 x 18 supplementary page	7 000.00
B 13.2 0 0 0 Expocourier Magazine	
B 13.2. 1 0 0 color advertising page	15 000.00
B 13.2. 2 0 0 1/2 color advertising page	7 500.00
B 13.2. 3 0 0 1/4 color advertising page	3 750.00
B 13.2. 4 0 0 color advertising page on 3rd cover	30 000.00
B 13.2. 5 0 0 1/2 color advertising page on 3rd cover	15 000.00
B 13.2. 6 0 0 1/4 color advertising page on 3rd cover	7 500.00
B 13.2. 7 0 0 color advertising page on 4th cover	50 000.00
B 13.2. 8 0 0 manufacture of a layout	5 000.00

Attention! Official Catalogues and Exhibition Guides are published for every exhibition. Catalogues are made in both printed and electronic versions. You can find Internet Catalogues at the Company's official website. Exhibition Guides are printed only.

B 13.3 0 0 0 Exhibition Official Catalogue	
B 13.3. 1 0 0 publication of the exhibitor's business information in the Alphabetical List	free of charge

Notes to B 13.3.1: in accordance with the General Terms of Participation in Exhibitions Held at Expocentre Fairgrounds, each registered participant in the exhibition has to present the following data to be published in the Official Catalogue:

1. company name (in Cyrillic and Latin scripts)
2. address, telephone, fax, web address, E-mail
3. brief information on the company's activity up to 3 lines long (each line contains 50 symbols including spaces and punctuation marks).

More comprehensive information and logos are published at extra charge:

	<i>RUB (excluding VAT)</i>
B 13.3. 1. 1 0 each additional line	880.00
B 13.3. 1. 2 0 b/w logo, per logo	1 050.00
B 13.3. 1. 3 0 color logo, per logo	2 100.00
B 13.3. 1. 4 0 information on a non-participating company	5 250.00

Note to B 13.3.1.4: the information includes only the company's contact information: company name (in Cyrillic and Latin scripts), address, telephone, fax, web address, E-mail.

B 13.3. 2 0 0 publication in the List of Products and Services	
B 13.3. 2. 1 0 short information under one heading	
B 13.3. 2. 2 0 comprehensive information under one heading	
B 13.3. 2. 3 0 additional information under one heading, per line	
B 13.3. 2. 4 0 b/w logo under one heading, per logo	
B 13.3. 2. 5 0 color logo under one heading, per logo	
B 13.3. 3 0 0 package publications in the Catalogue	
B 13.3. 3. 1 0 short information on the company under 3-5 headings in the List of Products and Services + b/w logo in the Alphabetical List of Exhibitors	
B 13.3. 3. 2 0 short information on the company under 3-5 headings in the List of Products and Services + color logo in the Alphabetical List of Exhibitors	
B 13.3. 3. 3 0 comprehensive information on the company under 3-5 headings in the List of Products and Services + color logo in the Alphabetical List of Exhibitors	
B 13.3. 3. 4 0 short information on the company and b/w logos under 3-5 headings in the List of Products and Services	
B 13.3. 3. 5 0 short information on the company and color logos under 3-5 headings in the List of Products and Services	
B 13.3. 3. 6 0 short information on the company under 3-5 headings in the List of Products and Services + color logo and color advertisement in the Alphabetical List of Exhibitors	
B 13.3. 3. 7 0 short information on the company under 3-5 headings in the List of Products and Services + color logo in the Alphabetical List of Exhibitors + advertisement page	

Special prices shall be fixed for each exhibition

Special prices shall be fixed for each exhibition

Notes to B 13.3.2 and B 13.3.3:

1. Short information on the company includes the company name in Cyrillic and Latin scripts, country, pavilion, hall and booth.
2. Comprehensive information on the company includes the company name in Cyrillic and Latin scripts, address information, pavilion, hall and booth.
3. One line contains 50 symbols including spaces and punctuation marks.

Note to B 13.3.3: other packages are possible; in this case, prices shall be determined by a contract.

B 13.3. 4 0 0 advertising:	
B 13.3. 4. 1 0 two facing pages	
B 13.3. 4. 2 0 one page	
B 13.3. 4. 3 0 1/2 page	
B 13.3. 4. 4 0 1/4 page	

Special prices shall be fixed for each exhibition

Note to B 13.3.4.1 – 13.3.4.4: places for publication of advertisements in the Catalogue are chosen by the customer but must be approved by the Publisher.

- B 13.3. 4. 5 0 color 84 x 75 mm advertisement in the Alphabetical List of Exhibitors next to the obligatory information
- B 13.3. 4. 6 0 color 84 x 53 mm advertisement in the List of Products and Services
- B 13.3. 4. 7 0 two color 84 x 53 mm advertisements in the List of Products and Services
- B 13.3. 4. 8 0 three color 84 x 53 mm advertisements in the List of Products and Services

Special prices
shall be
fixed
for each
exhibition

Note to B 13.3.4.6 – 13.3.4.8: it is possible to publish several color advertisements (84 x 53 mm) with photos or characteristics of products next to the address information in the List of Products and Services.

- B 13.3. 4. 9 0 advertising or image shaping article, one page

Special prices
shall be
fixed
for each
exhibition

Note to B 13.3.4: only materials prepared for publication shall be accepted.

B 13.3. 5 0 0 exclusive advertising:

- B 13.3. 5. 1 0 1st cover page
- B 13.3. 5. 2 0 2nd cover page
- B 13.3. 5. 3 0 3rd cover page
- B 13.3. 5. 4 0 4th cover page
- B 13.3. 5. 5 0 1st dividing card, right side
- B 13.3. 5. 6 0 1st dividing card, left side
- B 13.3. 5. 7 0 2nd dividing card, right side
- B 13.3. 5. 8 0 2nd dividing card, left side

Special prices
shall be
fixed
for each
exhibition

Notes to B 13.3.5.1 – 13.3.5.8:

1. 1st dividing card separates the official part of the Catalogue from the Alphabetical List of Exhibitors.
2. 2nd dividing card separates the Alphabetical List of Exhibitors from the List of Products and Services.

Note to B 13.3.5: other kinds of advertisements are possible; in this case the prices shall be determined by a contract.

- B 13.3. 5. 11 0 advertisement on the top running title of a page
- B 13.3. 5. 12 0 advertisement on the bottom running title of a page
- B 13.3. 5. 13 0 bookmarks
- B 13.3. 5. 14 0 enclosure of advertisements, price-lists, etc., per sheet

Special prices
shall be
fixed
for each
exhibition

Attention! Some Exhibition Catalogues are accompanied by Exhibition Guides.

**B 13.4 0 0 0 Exhibition Guide
B 13.4. 1 0 0 exclusive advertising:**

- B 13.4. 1. 1 0 1st cover page
- B 13.4. 1. 2 0 2nd cover page
- B 13.4. 1. 3 0 3rd cover page
- B 13.4. 1. 4 0 4th cover page

Special prices
shall be
fixed
for each
exhibition

- B 13.4. 2 0 0 **package advertising:**
- B 13.4. 2. 1 0 advertising page in the Catalogue + advertising page in the Guide
- B 13.4. 2. 2 0 1/2 advertising page in the Catalogue + 1/2 advertising page in the Guide
- B 13.4. 2. 3 0 1/4 advertising page in the Catalogue + 1/4 advertising page in the Guide
- B 13.4. 2. 4 0 color advertising (84 x 75 mm) in the Catalogue + color advertising (84 x 75 mm) in the Guide
- B 13.4. 2. 5 0 advertising page in the Catalogue + banner on a page, logo on the lay-out and highlight in the Guide list
- B 13.4. 2. 6 0 banner on a page, logo on the lay-out and highlight in the Guide list
- B 13.4. 2. 7 0 running title in the Catalogue + running title in the Guide
- B 13.4. 2. 8 0 a logo on the lay-out and highlight in the Guide list

Special prices
shall be
fixed
for each
exhibition

Note to B 13.4.2: other kinds of packages are possible; in this case prices shall be determined by a contract.

- B 13.4. 3 0 0 **advertising in Exhibition Guide**
- B 13.4. 3. 1 0 advertising page in Exhibition Guide

Special prices
shall be
fixed
for each
exhibition

Attention! Internet Catalogue is issued prior to the exhibition opening and is kept at the website for the duration of one year.

- B 13.5 0 0 0 **Exhibition Internet Catalogue at the Company's website**
- B 13.5. 1 0 0 **exhibitor's business information**

Note to B 13.5.1: the following information is published in the Internet Catalogue free of charge: the company name in Latin and Cyrillic scripts, country, pavilion, hall, booth, and information on the company's activity up to 150 symbols long (including spaces and punctuation marks).

- B 13.5. 1. 1 0 additional information RUB (excluding VAT)
700.00

Note to B 13.5.1.1: additional information includes the exhibiting company's address, telephone, fax, web address, E-mail.

- B 13.5. 1. 2 0 company logo 700.00
- B 13.6 0 0 0 **Banners at the Company's website pages**

RUB (excluding VAT)
per month

- B 13.6. 1 0 0 **Expocentr• home page (starting page)**
- B 13.6. 1. 1 0 157x100 px •••00.00
- B 13.6. 0 0
- B 13.6.

	<i>RUB (excluding VAT)</i>
	<i>per month</i>
B 13.6. 3 0 0 Internet Catalogue home page	
B 13.6. 3. 1 0 410x53 px	7 000.00
B 13.6. 3. 2 0 100x100 px	5 250.00
B 13.6. 3. 3 0 150x60 px	4 200.00
B 13.6. 4 0 0 registration of visitors	
B 13.6. 4. 1 0 410x53 px	7 000.00
B 13.6. 4. 2 0 100x100 px	5 250.00
B 13.6. 4. 3 0 150x60 px	4 200.00
B 13.6. 5 0 0 homepage of an exhibition	
B 13.6. 5. 1 0 410x53 px	5 250.00
B 13.6. 5. 2 0 100x100 px	3 500.00

B 14 0 0 0 0 ORGANIZATION AND HOLDING OF PROMOTIONAL EVENTS

EURO (excluding VAT)
for one event

B 14.1 0 0 0 Organization and holding of a promotional event in the Company's premises	30 000.00
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B 15 0 0 0 0 PASSES TO EXPOCENTRE FAIRGROUNDS

RUB (excluding VAT)
for the duration of the exhibition

B 15.1 0 0 0 Additional blank exhibitor pass, each	880.00
B 15.2 0 0 0 Passes for distributors of promotional materials, one pass	5 250.00
B 15.3 0 0 0 Parking passes, one pass	
B 15.3. 1 0 0 assembly and dismantling periods	2 650.00
B 15.3. 2 0 0 exhibition period	
B 15.3. 2. 1 0 parking lots # 4 and 9	5 250.00
B 15.3. 2. 2 0 parking lots # 1, 2, and 5	7 000.00

Note to B 15.3: rate covers parking at Expocentre Fairgrounds from 8:00 to 20:00. Overtime shall be paid according to B 4.4.

B 15.4 0 0 0 Blank invitation forms, each	175.00
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B 17 0 0 0 0 COPYING

RUB (including VAT)
per page

B 17.1 0 0 0 b/w	
B 17.1. 1 0 0 A4	
B 17.1. 1. 1 0 one side	6.00
B 17.1. 1. 2 0 two sides	9.00

	<i>RUB (including VAT)</i>
	<i>per page</i>
B 17.1. 2 0 0 A3	
B 17.1. 2. 1 0 one side	9.00
B 17.1. 2. 2 0 two sides	13.50
B 17.2 0 0 0 color	
B 17.2. 1 0 0 A4	
B 17.2. 1. 1 0 one side	30.00
B 17.2. 1. 2 0 two sides	45.00
B 17.2. 2 0 0 A3	
B 17.2. 2. 1 0 one side	45.00
B 17.2. 2. 2 0 two sides	67.50

B 18 0 0 0 0 USE OF PC

RUB (excluding VAT)

B 18.1 0 0 0 Use of PC, 30 min	350.00
B 18.2 0 0 0 Printing, 1 A4 page:	
B 18.2. 1 0 0 b/w	15.00
B 18.2. 2 0 0 color	30.00
B 18.3 0 0 0 Scanning, per 1 page (up to A4 format):	
B 18.3. 1 0 0 b/w	35.00
B 18.3. 2 0 0 color	70.00

B 19 0 0 0 0 VIDEO SERVICES

B 19.1 0 0 0 Video report about the customer's participation in the exhibition

actual expenses

Notes to B 19:

- Professional digital equipment is used.*
- Scenes and subjects shall be specified by the customer and approved by the Exhibition Management.*

B 20 0 0 0 0 PHOTO SERVICES

RUB (excluding VAT)

B 20.1 0 0 0 Photo-report at Expocentre Fairgrounds, 1 hour **2 500.00**

Notes to B 20.1:

- Professional equipment is used.*
- Scenes and subjects shall be specified by the customer and approved by the Exhibition Management.*
- "1 hour" is one complete working hour of a cameraman. Incomplete hour shall be paid as full.*

B 20.2 0 0 0 Photographing of the exhibitor's booth, per a 15 x 20 photo	350.00
B 20.3 0 0 0 Printing of reportage photos from the Company's photo archives, per one 15 x 20 photo	350.00

	<i>RUB (excluding VAT)</i>
B 20.4 0 0 0 Reprints, per one photo:	
B 20.4. 1 0 0 10 x 15	10.00
B 20.4. 2 0 0 15 x 21	20.00
B 20.4. 3 0 0 20 x 30	60.00
B 20.4. 4 0 0 30 x 45	120.00
B 20.4. 5 0 0 50 x 70	450.00
 <i>Note to B 20.4:</i> made from 135 and 120 mm negatives (picture size 6 x 4.4 cm)	
B 20.5 0 0 0 Indexprint, per one page	
B 20.5. 1 0 0 uncut film:	
B 20.5. 1. 1 0 20 x 30	85.00
B 20.5. 1. 2 0 30 x 45	160.00
B 20.5. 2 0 0 cut film:	
B 20.5. 2. 1 0 20 x 30	125.00
B 20.5. 2. 2 0 30 x 45	240.00
B 20.6 0 0 0 Recording of images to the customer's CD, per CD:	55.00
B 20.7 0 0 0 Digital image processing, per one object:	
B 20.7. 1 0 0 removal of "red eye"	32.00
B 20.7. 2 0 0 removal of date:	
B 20.7. 2. 1 0 from uniform background	32.00
B 20.7. 2. 2 0 from non-uniform background	55.00
B 20.7. 3 0 0 color adjustment	32.00
B 20.7. 4 0 0 image transformation from color into b/w	32.00
B 20.7. 5 0 0 windowing	32.00
B 20.7. 6 0 0 framing	32.00
B 20.7. 7 0 0 grouping (up to 5 objects into one picture)	105.00
B 20.7. 8 0 0 inserting text (up to 20 symbols) into a picture	105.00
B 20.7. 9 0 0 photomontage (up to 5 objects)	350.00
B 20.7. 10 0 0 changing of background with simple outline:	
B 20.7. 10.1 0 to uniform background	105.00
B 20.7. 10.2 0 to non-uniform background	160.00
B 20.7. 11 0 0 changing of background with complicated outline:	
B 20.7. 11.1 0 to uniform background	160.00
B 20.7. 11.2 0 to non-uniform background	265.00
B 20.7. 12 0 0 retouching:	
B 20.7. 12.1 0 light touch-ups (removal of scratches, bends, etc.)	315.00
B 20.7. 12.2 0 heavy touch-ups (correction of defects with loss of picture details)	475.00
B 20.7. 13 0 0 restoration	525.00
B 20.7. 14 0 0 modification of file parameters (size, resolution), per file	10.50

	<i>RUB (excluding VAT)</i>
B 20.8 0 0 0 Color negative developing, C41, per film:	
B 20.8. 1 0 0 120 mm film	25.00
B 20.8. 2 0 0 135 mm film	35.00
B 20.9 0 0 0 Photo for documents, 1 set	150.00
 <i>Note to B 20.9:</i> the work is done in the customer's presence.	
B 20.10 0 0 0 Scanning and recording to the customer's medium EPSON Perfection 4870 Photo Scanner:	
B 20.10.1 0 0 documents, photos, etc., per one original:	
B 20.10.1. 1 0 original size up to A4	35.00
B 20.10.1. 2 0 original size up to A3	70.00
B 20.10.2 0 0 cut film (positives, negatives), per a frame	
B 20.10.2. 1 0 120 mm film	25.00
B 20.10.2. 2 0 135 mm film	75.00
B 20.10.2. 3 0 9 x 13 up to 20 x 30 format	70.00
B 20.10.3 0 0 NICON Coolscan 5000 ED (LS-5000ED):	
B 20.10.3 0 0 slides and negatives, per one original:	
B 20.10.3. 1 0 standard quality with resolution:	
B 20.10.3. 1. 1 2800 ppi	35.00
B 20.10.3. 1. 2 3200 ppi	45.00
B 20.10.3. 1. 3 4000 ppi	56.00
 <i>Note to P. 20.10.3.1:</i> standard scanning includes Digital ICE (removal of dust and scratches).	
B 20.10.3. 2 0 super quality with resolution:	
B 20.10.3. 2. 1 2800 ppi	45.00
B 20.10.3. 2. 2 3200 ppi	56.00
B 20.10.3. 2. 3 4000 ppi	75.00
 <i>Notes to B 20.10.3.2:</i> super quality scanning includes: - Digital ICE (removal of dust and scratches) - Digital ICE (restoration of colors) - Digital ICE (reducing of graininess) <i>Adjustment of color depth – 8-16 Bit depth is done at the customer's request.</i>	
B 20.10.4 0 0 uncut film, per one film:	
B 20.10.4. 1 0 12 exposures	200.00
B 20.10.4. 2 0 24 exposures	280.00
B 20.10.4. 3 0 36 exposures	360.00
 <i>Notes to B 20.10.1 – 20.10.4:</i> 1. Deformed originals shall not be accepted. 2. Digital image processing shall be ordered additionally.	

Attention! Urgent orders shall be fulfilled in the presence of the customer. In this case rates shall be increased.

					<i>ratio</i>
B 20.0.	1	0	0	Urgent orders	2.00
					<i>RUB (excluding VAT)</i>
B 21	0	0	0	VISA SUPPORT	
B 21.1	0	0	0	Invitations for visa, per person:	
B 21.1.	1	0	0	single entry visa for 1 month	700.00
B 21.1.	2	0	0	single entry visa for 3 months	1 050.00
B 21.1.	3	0	0	double entry visa for 1 month	700.00
B 21.1.	4	0	0	double entry visa for 3 months	1 225.00
B 21.1.	5	0	0	multiple entry visa for 3 months	1 050.00
B 21.1.	6	0	0	multiple entry visa for 6 months	1 225.00
B 21.1.	7	0	0	multiple entry visa for 12 months	2 100.00
B 21.2	0	0	0	Amendments in invitations, per one invitation	175.00

B 22	0	0	0	INFORMATION ON EXHIBITORS AND VISITORS	
B 22.1	0	0	0	Common database of registered visitors, 1 copy of the database containing information on the following number of visitors:	
B 22.1.	1	0	0	up to 3 000 persons	4 200.00
B 22.1.	2	0	0	from 3 001 to 5 000 persons	5 250.00
B 22.1.	3	0	0	from 5 001 to 10 000 persons	5 950.00
B 22.1.	4	0	0	from 10 001 to 15 000 persons	7 000.00
B 22.1.	5	0	0	from 15 001 to 20 000 persons	8 750.00
B 22.1.	6	0	0	from 20 001 to 25 000 persons	10 500.00
B 22.1.	7	0	0	from 25 001 to 30 000 persons	12 250.00
B 22.1.	8	0	0	more than 30 001 persons	14 000.00

Notes to B 22.1:

1. Medium shall be chosen by the customer. The cost of medium is covered by the rates.
2. The rates are applicable only to registered exhibitors.

Attention! You can order a selective database by various criteria of the registration form. The cost of every next selection level is based on the following ratios:

						<i>Selection level</i>
						1 2 3
						1 2 3
B 22.0.	1		0	selection level ratio		0.85 0.72 0.61

Attention! Non-participating companies may receive the common database and a selective database at the following ratio:

					<i>ratio</i>
B 22.0.	2	0	0	database for non-participating companies	1.50

RUB (excluding VAT)

B 22.2	0	0	0	Survey of exhibitors, report recorded on a CD:	
B 22.2.	1	0	0	questionnaire belongs to the Company:	
B 22.2.	1.	1	0	from 100 to 300 companies questioned	29 750.00
B 22.2.	1.	2	0	from 301 to 500 companies questioned	52 500.00
B 22.2.	1.	3	0	over 501 companies questioned	68 250.00
B 22.2.	2	0	0	questionnaire provided by the customer:	
B 22.2.	2.	1	0	from 100 to 300 companies questioned	22 400.00
B 22.2.	2.	2	0	from 301 to 500 companies questioned	39 375.00
B 22.2.	2.	3	0	more than 501 companies questioned	51 275.00
B 22.2.	3	0	0	questionnaire is compiled by the Company by the customer's request:	
B 22.2.	3.	1	0	from 100 to 300 companies questioned	44 625.00
B 22.2.	3.	2	0	from 301 to 500 companies questioned	78 750.00
B 22.2.	3.	3	0	more than 501 companies questioned	102 375.00

B 23	0	0	0	PRINTING SERVICES	
B 23.2	0	0	0	Invitation tickets, each:	
B 23.2.	1	0	0	single-sided:	
B 23.2.	1.	1	0	10 x 15 cm:	
B 23.2.	1.	1.	1	one color	1.75
B 23.2.	1.	1.	2	two colors	2.10
B 23.2.	1.	1.	3	three colors	2.45
B 23.2.	1.	1.	4	four colors	2.80
B 23.2.	1.	2	0	10 x 20 cm:	
B 23.2.	1.	2.	1	one color	2.10
B 23.2.	1.	2.	2	two colors	2.45
B 23.2.	1.	2.	3	three colors	2.80
B 23.2.	1.	2.	4	four colors	3.15
B 23.2.	2	0	0	double-sided:	
B 23.2.	2.	1	0	10 x 15 cm:	
B 23.2.	2.	1.	1	one color	2.45
B 23.2.	2.	1.	2	two colors	3.15
B 23.2.	2.	1.	3	three colors	3.50
B 23.2.	2.	1.	4	four colors	4.20
B 23.2.	2.	2	0	10 x 20 cm:	
B 23.2.	2.	2.	1	one color	3.15
B 23.2.	2.	2.	2	two colors	3.50
B 23.2.	2.	2.	3	three colors	4.20
B 23.2.	2.	2.	4	four colors	4.55
B 23.2.	2.	3	0	20 x 20 cm:	
B 23.2.	2.	3.	1	one color	2.80

	<i>RUB (excluding VAT)</i>
B 23.2. 2. 3. 2 two colors	3.85
B 23.2. 2. 3. 3 three colors	4.55
B 23.2. 2. 3. 4 four colors	5.60

Note to B 23.2: rates cover the costs of 250 G/m² coated paper and photographic readout.

B 23.3 0 0 0 Leaflets, posters, each	
B 23.3. 1 0 0 single-sided:	
B 23.3. 1. 1 0 21 x 30 cm:	
B 23.3. 1. 1. 1 one color	2.45
B 23.3. 1. 1. 2 two colors	2.80
B 23.3. 1. 1. 3 three colors	3.50
B 23.3. 1. 1. 4 four colors	4.20
B 23.3. 1. 2 0 42 x 30 cm:	
B 23.3. 1. 2. 1 one color	3.85
B 23.3. 1. 2. 2 two colors	4.55
B 23.3. 1. 2. 3 three colors	5.60
B 23.3. 1. 2. 4 four colors	6.30
B 23.3. 1. 3 0 45 x 65 cm:	
B 23.3. 1. 3. 1 one color	5.60
B 23.3. 1. 3. 2 two colors	6.65
B 23.3. 1. 3. 3 three colors	7.70
B 23.3. 1. 3. 4 four colors	8.40
B 23.3. 2 0 0 double-sided:	
B 23.3. 2. 1 0 21 x 30 cm:	
B 23.3. 2. 1. 1 one color	2.80
B 23.3. 2. 1. 2 two colors	3.50
B 23.3. 2. 1. 3 three colors	4.55
B 23.3. 2. 1. 4 four colors	5.60
B 23.3. 2. 2 0 42 x 30 cm:	
B 23.3. 2. 2. 1 one color	4.90
B 23.3. 2. 2. 2 two colors	5.95
B 23.3. 2. 2. 3 three colors	7.35
B 23.3. 2. 2. 4 four colors	8.40

Note to B 23.3: rates cover the costs of 150 G/m² coated paper and photographic readout

B 23.4. 0 0 0 Business cards, each	
B 23.4. 1 0 0 single-sided:	
B 23.4. 1. 1 0 one color	2.45
B 23.4. 1. 2 0 two colors	3.50
B 23.4. 1. 3 0 three colors	4.55
B 23.4. 1. 4 0 four colors	6.30

	<i>RUB (excluding VAT)</i>
B 23.4. 2 0 0 double-sided:	
B 23.4. 2. 1 0 one color	3.50
B 23.4. 2. 2 0 two colors	4.90
B 23.4. 2. 3 0 three colors	6.65
B 23.4. 2. 4 0 four colors	9.10

Attention! Basic order is 1000 pcs. Order for over 1000 pcs shall be paid basing on actual expenses. Orders for less than 1000 pcs shall be paid basing on the following ratio(not applicable for business cards):

	<i>ratio</i>
B 23.0. 1 0 0 Order for	
B 23.0. 1. 1 0 100 and less	4.00
B 23.0. 1. 2 0 from 101 to 300	2.80
B 23.0. 1. 3 0 from 301 to 500	1.90
B 23.0. 1. 4 0 over 501	1.30

B 24 0 0 0 0 **SECURITY**

	<i>RUB (excluding VAT)</i>
B 24.1 0 0 0 Security guard for one booth (indoors)	
B 24.1. 1 0 0 during the assembly, work and dismantling of the exhibition from 8:00 to 20:00, per hour	250.00
B 24.1. 2 0 0 during the assembly, work and dismantling of the exhibition from 20:00 to 8.00 (night duty), per 12 hours	4 000.00
B 24.2 0 0 0 Security guard for an outdoor booth	
B 24.2. 1 0 0 during the assembly, work and dismantling of the exhibition from 8:00 to 20:00, per hour	300.00

Note to B 24.1.1 and B 24.2.1: security guard can be hired for 2 hours minimum.

B 24.2. 2 0 0 during the assembly, work and dismantling of the exhibition from 20:00 to 8:00 (night duty), per 12 hours	5 500.00
B 24.3 0 0 0 Booth security using technical means	
B 24.3. 1 0 0 from 20:00 to 8:00 (night duty), per 12 hours	3 000.00
B 24.3. 2 0 0 from 8:00 to 10:00 or from 18:00 to 20:00, per two hours	500.00

Notes to B 24.3:

1. Booth security using technical means is provided by a private security company that employs an integrated security system.

2. This order may be declined due to technical reasons.

B 24.4 0 0 0 Security dog with handler, per hour	420.00
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Section 25

VISITOR REGISTRATION SERVICES

at hosted events:

WORKPLACES IN VISITOR REGISTRATION ZONES, EQUIPMENT, LIGHT BOXES

Events organizers can rent workplaces equipped to register event visitors at North, South and West Entrances to Expocentre Fairgrounds.

Rent of a workplace can be denied for technical reasons.

			RUB (excluding VAT)
25. 1. 1	Workplace for a registration clerk		1 500.00
	<i>Workplace for a registration clerk implies a part of the registration counter one meter long. The rental covers a chair, electric power connection and consumption.</i>		
25. 1. 2. 1	Registration equipment		1 160.00
25. 1. 2. 2	database server		725.00
25. 1. 2. 3	PC		4 640.00
25. 1. 2. 4	dye sublimation printer		725.00
	scanner		
	Light Box		
	1 x 1 m:		
	<i>North and South Registration Zones:</i>		
25. 1. 3. 1. 1	for information about the event		750.00
25. 1. 3. 1. 2	for advertising		2 450.00
	1 x 1.5 m:		
	<i>North Registration Zone:</i>		
25. 1. 3. 2. 1	for information about the event		1 000.00
25. 1. 3. 2. 2	for advertising		3 500.00
	Board for information and advertising (1.2x1 m)		
	<i>Boards are located in Registration Zones at West Entrance to Expocentre Fairgrounds. The rate covers the rent of a board.</i>		
B 25. 1. 3. 2. 1	information about the event		1 000.00
B 25. 1. 3. 2. 2	advertising		3 200.00

ON-LINE REGISTRATION

at hosted events:

Event organizers can order on-line registration services conducted at Expocentre's official website.

on-line registration can be opened three months prior and closed three days prior to the event opening day. Deadline for the beginning of registration is 14 days prior to the event opening.

The cost of on-line registration depends on its duration and the number of exhibiting companies and will be calculated multiplying the basic rate and the following ratios.

The basic rate implies that the registration starts 14 days prior to the event opening day with up to 50 exhibiting companies.

		RUB (excluding VAT)
25. 2. .	On-line visitor registration (basic rate)	21 000.00
		ratio
	ratios for duration of registration:	
1.	15 days to the exhibition opening day	1,0
2.	22 days to the exhibition opening	1,2
3.	30 days to the exhibition opening	1,3
4.	60 days to the exhibition opening	1,4
5.	90 days to the exhibition opening	1,5
	ratios for number of exhibitors:	
. 1	up to 50 companies	1,0
. 2	up to 100 companies	1,2
. 3	up to 200 companies	1,3
. 4	up to 500 companies	1,4
. 5	over 500 companies	1,5

ADVERTISING ON PARTICIPANT BADGE AND LANYARD

Deadline for order placement is three weeks before the event opening.

*Late orders are filled only if facilities are available.
Images are accepted in .EPS and TIFF.*

		RUB (excluding VAT)
	Advertising on participant badge,	
	per badge	1 500.00
	<i>Size of advertising shall be negotiated with the customer. Minimal number of copies is 5,000.</i>	
25. 3. 1. 1. 1	one color: from 5,000 to 10,000 copies	9,50
25. 3. 1. 1. 2	over 10,000 copies	8,70
25. 3. 1. 2. 1	three colors: from 5,000 to 10,000 copies	11,10
25. 3. 1. 2. 2	over 10,000 copies	10,25
	Advertising on badge lanyard, per lanyard (11 mm wide)	
	<i>It is possible to place a logo or a name of a participating company on the event's badge lanyard (11 mm wide). Minimal number of copies is 5,000.</i>	
25. 3. 2. 1. 1	one color: from 5,000 to 10,000 copies	39,80
25. 3. 2. 1. 2	over 10,000 copies	39,60
25. 3. 2. 2. 1	two colors: from 5,000 to 10,000 copies	42,55
25. 3. 2. 2. 2	over 10,000 copies	42,35
	<i>It is possible to place a logo of a company not participating in the exhibition on the event's badge and lanyard. In this case the following multiplying ratio is used.</i>	
25. 3. 0. 1	advertising for a company not participating in the exhibition	ratio
		1,5

APPROVAL OF DELIVERY

Attention! LCDs, plasma panels, high powered projection equipment, loudspeaker equipment, illuminating equipment, electronics and high-frequency devices brought to Expocentre Fairgrounds shall comply with electrical safety regulations of GLAVGOSENERGONADZOR RF (Central State Energy Supervision) and be accompanied by a set of appropriate documents. The latter are to be submitted to the Telecommunication Division for approval. The violation of the provision stated (unapproved delivery) shall subject the offender to a penalty (see PENALTIES Section).

RUB (excluding VAT)

B 1. 2 0 0 0	Approval of delivery of LCDs, plasma panels, high powered projection equipment, loudspeaker equipment, illuminating equipment, electronics and high-frequency devices to Expocentre Fairgrounds	4 700.00
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PENALTIES

Attention! In case of damage to networks and announcing system equipment, the party at fault shall be penalized.

RUB

B 1. 0. 0. 1. 1	damage to and/or loss of an overhead loudspeaker	3 000.00
B 1. 0. 0. 1. 2	damage to and/or loss of a horn-type source	15 000.00
B 1. 0. 0. 1. 3	damage to and/or loss of sound lines, per one case	3 000.00

Attention! Delivery of LCDs, plasma panels, high powered projection equipment, loudspeaker equipment, illuminating equipment, electronics and high-frequency devices to Expocentr Fairgrounds shall be approved by the Telecommunication Division (see APPROVAL OF DELIVERY Section). The violation of the provision stated (unapproved delivery) shall subject the offender to a penalty:

RUB (excluding VAT)

B 1. 0. 0. 1. 4	Unapproved delivery and use of LCDs, plasma panels, high powered projection equipment, loudspeaker equipment, illuminating equipment, electronics and high-frequency devices to Expocentre Fairgrounds	20 000.00
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Attention! On the border with adjacent and opposite stands of other participants as well as in the outdoor area within 5 meters of other participants, the exhibitor is forbidden to create an amplified and unamplified sound which at its peak exceeds 75 dB. The violation of this provision shall subject the offender to an immediate penalty. In case of repeat violation the offender shall be penalized again. The Company reserves the right to disconnect the offender's stand from electric power supply and suspend removal of the company's equipment from Expocentre Fairgrounds until penalty payment has been confirmed.

B 1. 0. 0. 1. 5	exceeding of allowed volume	35 000.00
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Attention! Connection of telecommunication equipment to the rented line for rendering services to third parties shall be prohibited. The infringement leads to a penalty and disconnection of the line. The line shall be re-connected after the penalty is paid:

RUB

B 8. 0. 0. 1. 2	connection of telecommunication equipment to render communication services to third parties	12 000.00
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Attention! Laying of communication cables between booths by the exhibitor's own means shall be prohibited. The infringement leads to a penalty:

B 8. 0. 0. 1. 3	laying of communication cables between booths by exhibitor's own means	12 000.00
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Attention! Unlicensed broadcasting or operation on unauthorized frequencies as well as unlicensed importation and use of radio electronic and high-frequency devices shall be prohibited. The infringement leads to a penalty.

B 8. 0. 0. 1. 4	unlicensed broadcasting or operation on unauthorized frequencies	20 000.00
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Attention! The customer bears full responsibility for the loss of or damage to the equipment rented from the Company. In case of loss of or damage to the rented equipment, the customer shall pay the following penalties:

B 8. 0. 0. 1. 5	loss of a telephone	1 500.00
B 8. 0. 0. 1. 6	loss of a fax machine	10 500.00
B 8. 0. 0. 1. 7	loss of a modem	10 500.00
B 8. 0. 0. 1. 8	loss of a fibre cable	12 000.00
B 8. 0. 0. 1. 9	loss of an Ethernet router	72 000.00
B 8. 0. 0. 1. 10	loss of an Ethernet hub	3 500.00
B 8. 0. 0. 1. 11	loss of an Ethernet network card	2 500.00
B 8. 0. 0. 1. 12	loss of a NT1 terminal or SO adapter	21 000.00
B 8. 0. 0. 1. 13	loss of a portable radio station	18 000.00
B 8. 0. 0. 1. 14	loss of a charging device for six accumulators	4 550.00
B 8. 0. 0. 1. 15	loss of a charging device for one accumulator	2 500.00
B 8. 0. 0. 1. 16	loss of a radio antenna	600.00
B 10.0. 0. 1. 1	damage to or loss of a receiver	14 000.00
B 10.0. 0. 1. 2	damage to or loss of head phones, each	1 750.00

CONFERENCE HALL INFORMATION

	Area, sq m	Ceiling Height, m	Max. Capacity			
			Theatre	Classroom	Round Table	U-shaped
Congress Center						
Press Hall	148	3.2	104			
SkyLight Hall	163	3 – 5	150	80	120	100
Marble Hall	378	3.2	100	50	40	30
meeting room			15			
Pavilion 1						
Hall A	135	2.9	156			
Hall B	108	2.9	108	50	40	30
Hall C	280	2.9	204	120	80	60
meeting room 1			12			
meeting room 2			10			
Pavilion 2						
Blue Hall	862	4.3	500	250	200	180
meeting room			15			
Pavilion 7						
Conference Hall	371	7	317			
Panoramic Hall	70	3.5	60	40	30	25
seminar room	48	5	40	25	15	
Pavilion 8						
Conference Hall	286					
Seminar Hall	70					
meeting rooms 3 and 6	50					
meeting rooms 2 and 5	27					
meeting rooms 1 and 4	22					

HALL CHARACTERISTICS FOR HOLDING BANQUETS

	Area, sq m
Congress Center	
Buffet Hall	150
SkyLight Hall Lobby	104
Press Hall Lobby	232
Marble Hall Lobby	359
Pavilion 7	
Banquet Hall	280
4th Floor Lobby	270
5th Floor Lobby	158
Pavilion 8	
Buffet Hall	150

PARTNERS OF THE COMPANY
providing technical support for promotional events

Polimedia, ZAO	Plasma panels and video projection equipment	Tel.: + 7 (495) 956-85-81 arenda@polimedia.ru
Spin Music Service, 000	Technical support and organization of shows, sound and lighting equipment	Tel.: + 7 (495) 737-68-67 www.spinmusic.ru info@spinmusic.ru
Plasma Technologies, ZAO	LED and plasma displays, plasma panels, video walls, video stands	Tel.: + 7 (495) 221-19-25 (multi-line) www.plasmatech.ru info@plasmatech.ru
Prime, 000	Plasma panels and other presentation equipment	Tel.: + 7 (495) 363-62-60 Mob.: 8-909-151-14-69 www.prime-plazma.com chabrov@prime-plazma.com
DisplayMusic, 000	Plasma panels, projection equipment, screens, acoustic systems, microphones; videoshooting and creation of DVD presentations	Tel.: + 7 (495) 956-20-36 + 7 (905) 589-07-24 www.displaymusic.ru info@displaymusic.ru
Expograd Impact R, 000	Interpreting services, sound systems, lighting systems, projection equipment, plasma panels, photo and video recording	Tel.: + 7 (495) 775-00-72 timur@imagepoint.ru
Sinhrotel, 000	Technical support for conferences: office equipment, plasma panels, video projection equipment and other presentation equipment; simultaneous interpreting equipment; mobile TV studio	Tel.: + 7 (495) 589-11-33 Mob.: 8-903-220-66-66, 130-29-81 www.sinhrotel.ru ann@sinhrotel.ru
Forma Rent, 000	End-to-end solutions for holding presentations and shows; data projection systems and remote control of presentation equipment	Tel.: + 7 (495) 728-03-19 www.formarent.ru rent@formarent.ru

Display.Ru, 000

Presentation equipment

Tel.: + 7 (495) 956-84-26
(multi-line)
www.display.ru
sergey@display.ru

Acoustic Service Firm, 000

Everything for business events and shows: rent and maintenance of sound, lighting, video projection and stage equipment. Custom hall design (fabrics, floristic design, reflective materials, production of special-purpose structures, banners); preparation and holding of entertainment programs, professional event planning

Technical division:
Tel.: + 7 (495) 234-07-91,
769-66-99,
102-87-88
info@acousticsservice.ru
www.acousticsservice.ru
Art division:
Tel.: + 7 (495) 769- 66-99,
226-97-57
info@shikolad.com
www. shikolad.com

MAGITEL PlasmaOnLine, ZAO

Plasma panels, video stands, video projection equipment, speaker systems; video material preparation

Tel.: + 7 (495) 739-98-00
Mob.: 8-910-461-90-50
www.plasmaonline.ru
ukhanov@plasmaonline.ru
ukhanov@magitel.ru
info@plasmaonline.ru

AV Mediasystemy, 000

Plasma panels and presentation equipment

Tel.: + 7 (495) 739-03-21,
799-73-30
www.avms.ru
info@fvms.ru

Sobir-Expo, 000

Equipment for trade fairs: sound, lighting, laser and video projection equipment; cultural events at trade fairs; image shaping services

Tel.: + 7 (495) •• 5-39-25
www.sobirexpo.com
sobirexpo@interexhibitions.ru
info@sobirexpo.com

Satellite Communication Group, 000

Digital satellite TV equipment: rent, installation, connection

Tel.: + 7 (495) 268-50-08,
268-58-65
www.satco.ru
info@satco.ru

PUBLIC NETWORK OPERATORS
providing services at Expocentre Fairgrounds

SYNTERRA, ZAO

Tel.: (495) 647-77-77
www.synterra.ru

Fax: (495) 647-77-76
info2@synterra.ru

**COMSTAR –
United Telesystems, OAO**

Tel.: (495) 956-00-00
739-00-00
www.komstar-uts.ru

Fax: (495) 956-07-07
sales@comstar-uts.ru

COMCOR, OAO

Tel.: (495) 250-74-54
411-71-71
www.comcor.ru

Fax: (495) 250-74-55
info.@mtk.comcor.ru

MACOMNET, ZAO

Tel.: (495) 796-94-00
www.macomnet.ru

Fax: (495) 796-94-01
info.@makomnet.ru

SOVINTEL, OOO

Tel.: (495) 787-10-00
www.goldentelecom.ru

info@goldentelecom.ru
info@gldn.net